



UCWL UDAIPUR CEMENT
WORKS LIMITED

**Presentation to Investors
September 2023**



Profile

Udaipur Cement Works Limited (UCWL), is a Public Limited Company, incorporated on 15th March 1993. Its Plant & Registered Office is situated at Udaipur, Rajasthan. UCWL has an integrated Cement Manufacturing unit with an installed Cement production capacity of 2.2 Million Tonne Per Annum (MTPA).

UCWL is having 7 MW Waste Heat Recovery Power Plant and 15.45 MW Solar Power Plants (incl. Floating Solar Plant which is first in the industry). Presently, UCWL sources about 48% of its power requirement from renewable sources of energy including 15.45 MW Solar Power Plant.

The Company upholds the highest levels of system standards such as ISO Certification for Environment (14001), Occupational Health and Safety (45001), Energy (50001), and Quality Management (15001) Systems. Going beyond the general industry practice, the Company has also inventoried its carbon and water footprint as per ISO 14064 – 1 and ISO 14046.

UCWL is listed on BSE Ltd. since 1995.

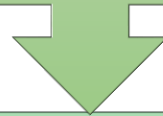
Further, the Company has recently issued Non-Convertible Debentures which are listed on WDM segment of BSE Ltd.

The Company has successfully completed the Rights Issue of ₹ 448 Crores in July 2023. The Proceeds of the Rights Issue are being deployed in the On-going Expansion Project of the Company.

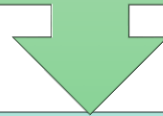


Profile

UCWL is selling its products in the name of “**Platinum Heavy Duty Cement**” & “**Platinum Supremo**”. UCWL has a strong network of about “**650**” Cement dealers spread in the States of Rajasthan, Gujarat and Madhya Pradesh which have helped us to serve our customers far and wide, in different regions of States.



Presently, UCWL enjoys an ‘**AA**’ (**Double A**) & **A1+** (**One Plus**) Rating from **CARE & CRISIL** for Long Term Facilities and Short Term Facilities respectively.



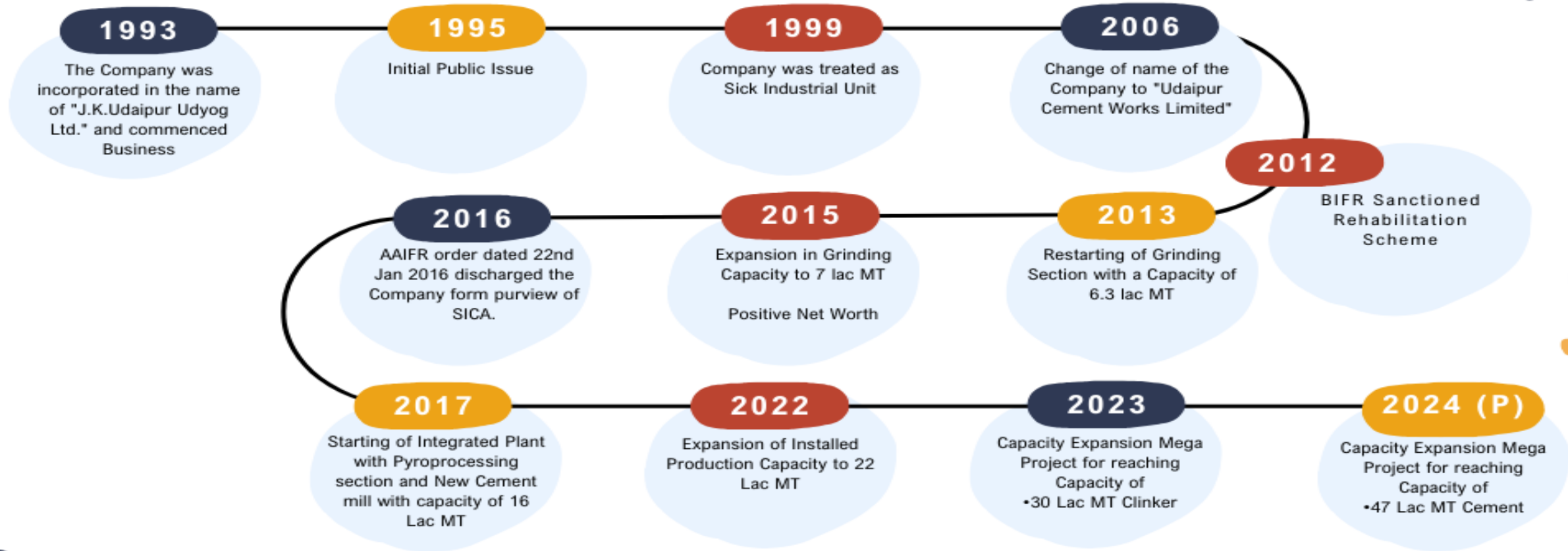
UCWL is a 75% subsidiary of JK Lakshmi Cement Limited (JKLC), a renowned name in the Indian Cement Industry for about four decades.



UCWL are part of the prestigious business conglomerate “**JK Organisation**” (**JKO**) that has rich business legacy of more than 100 years and boasts operations in India and abroad with a leadership presence in the fields of Cement, Tyre, Paper, Agri Genetics, Dairy Products to name a few.

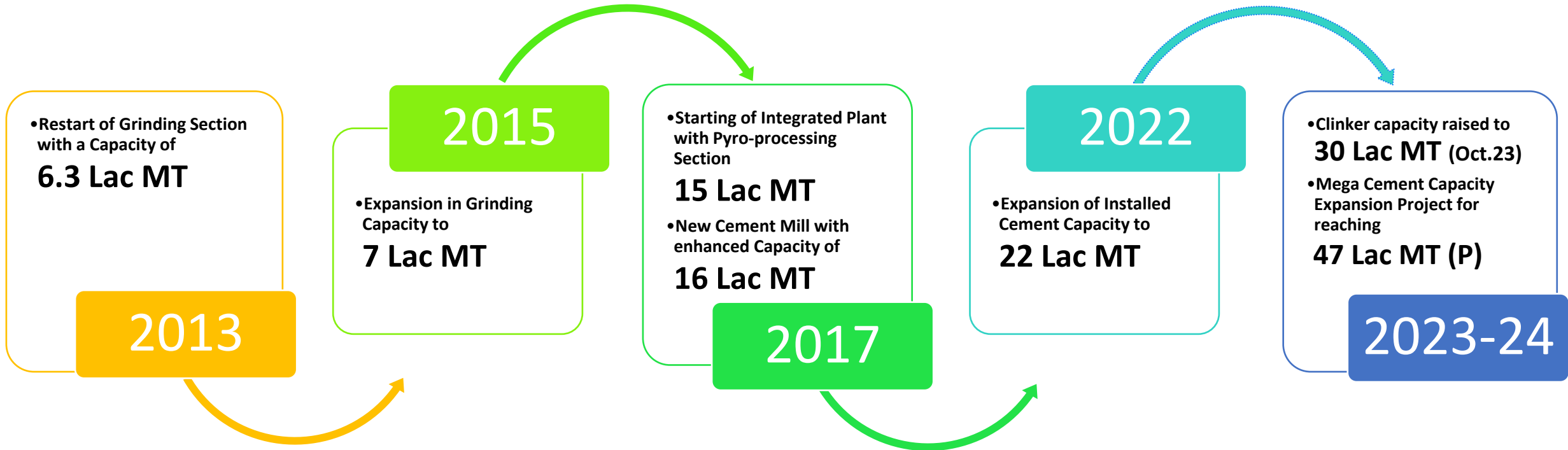


Key Milestone





UCWL – Cement Capacity Enhancement Projects Timeline





Udaipur Cement Works Limited: Operational & Financial Performance Q2FY24



Financial Highlights – For Half Year and 3 Months ended 30.09.2023

Sr No	Particulars	Unit	For 3 Months ended on			For 6 Months ended on		
			30-09-2023	30-09-2022	+/-	30-09-2023	30-09-2022	+/-
1	Net Sales	Rs. Crs.	269	220	49.3	516	498	17.5
2	PBIDT (after other income)	Rs. Crs.	38	25	13.8	66	65	1.1
3	PBDT	Rs. Crs.	27	13	14.0	42	41	1.5
4	PBT (after exceptional items)	Rs. Crs.	17	3	13.7	23	22	1.1
5	PAT	Rs. Crs.	12	4	7.9	16	16	0.6
6	Total CI after Tax	Rs. Crs.	12	2	9.9	16	16	0.5
7	OPM (on Net Sales)	Rs. Crs.	14.2%	11.1%	308 bps	12.8%	13.0%	-22 bps



UCWL Balance Sheet as at 30.09.2023

Sl.No.	Particulars	As at (Rs Crs)	
		30-09-2023	31-03-2023
A	Assets		
(1)	Non-Current Assets		
(a)	Net Fixed Assets	1,816	1,518
(b)	Investments	9	9
(c)	Other Non-Current Assets	113	69
		1,938	1,596
(2)	Current Assets		
(a)	Current Assets	228	196
(b)	Cash and Cash Equivalent	257	4
		485	200
	Total Assets	2,423	1,795
B	Equity and Liabilities		
(1)	Equity (Net Worth)	826	346
(2)	Liabilities:		
(I)	Borrowings:		
(a)	- Long Term	1,202	1,016
(b)	- Short Term	93	130
		1,295	1,145
(II)	Other Liabilities	302	304
	Total Liabilities	2,423	1,795

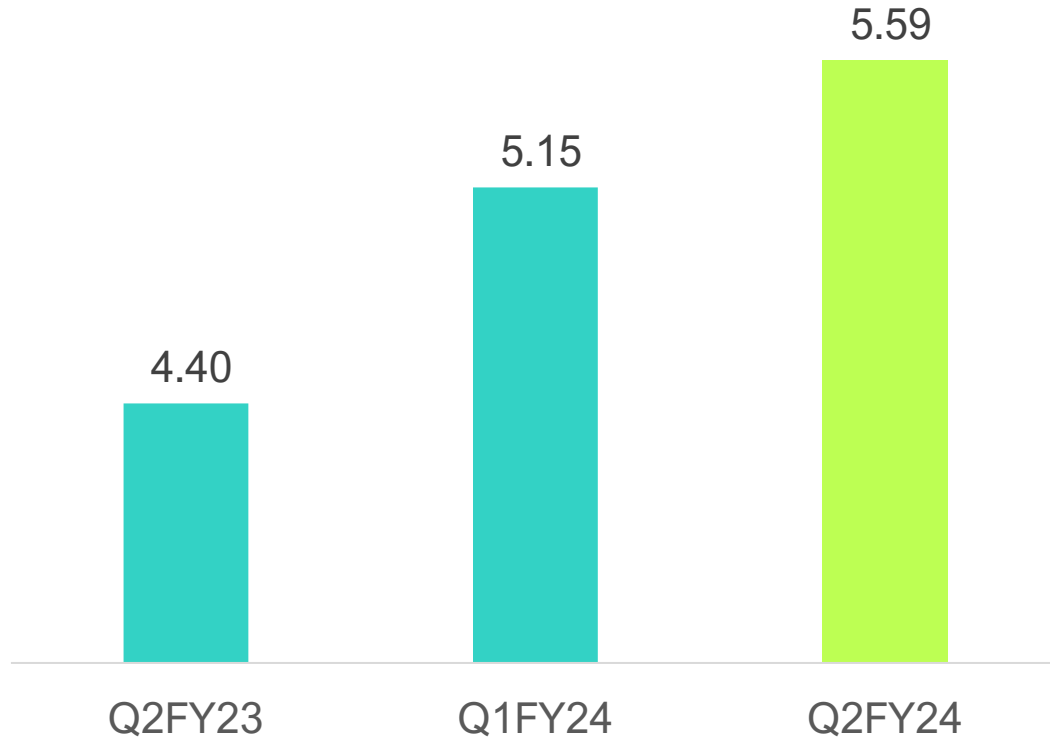


Sales Volume

Quarterly Sales Volume

In MnT

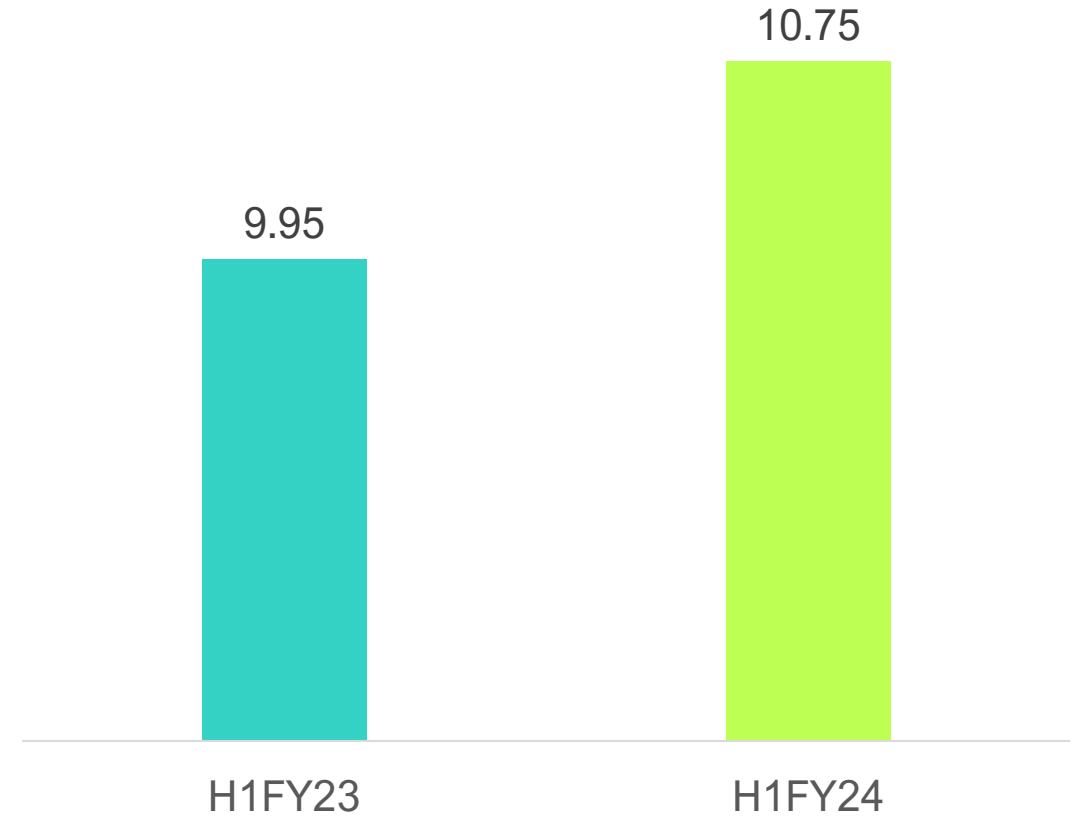
Growth 27%



Half Yearly Sales Volume

In MnT

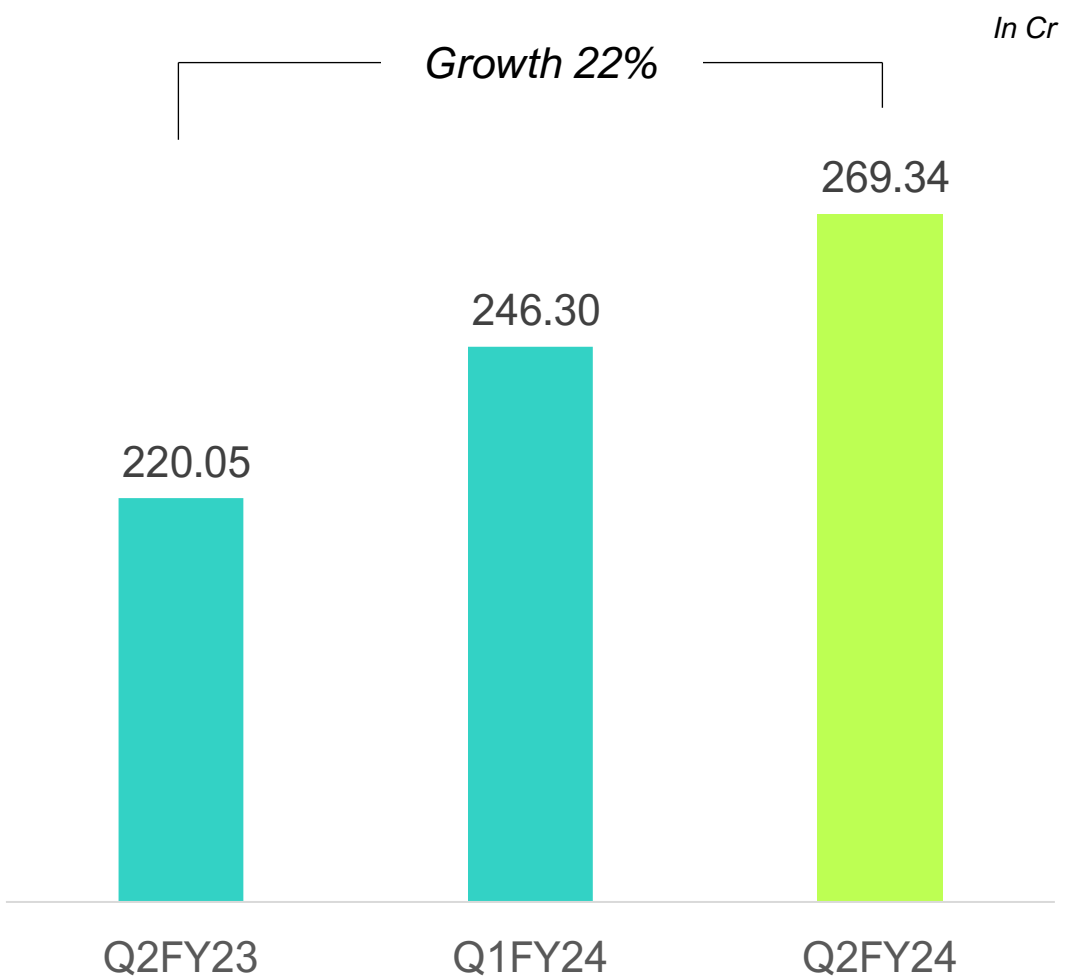
Growth 8%



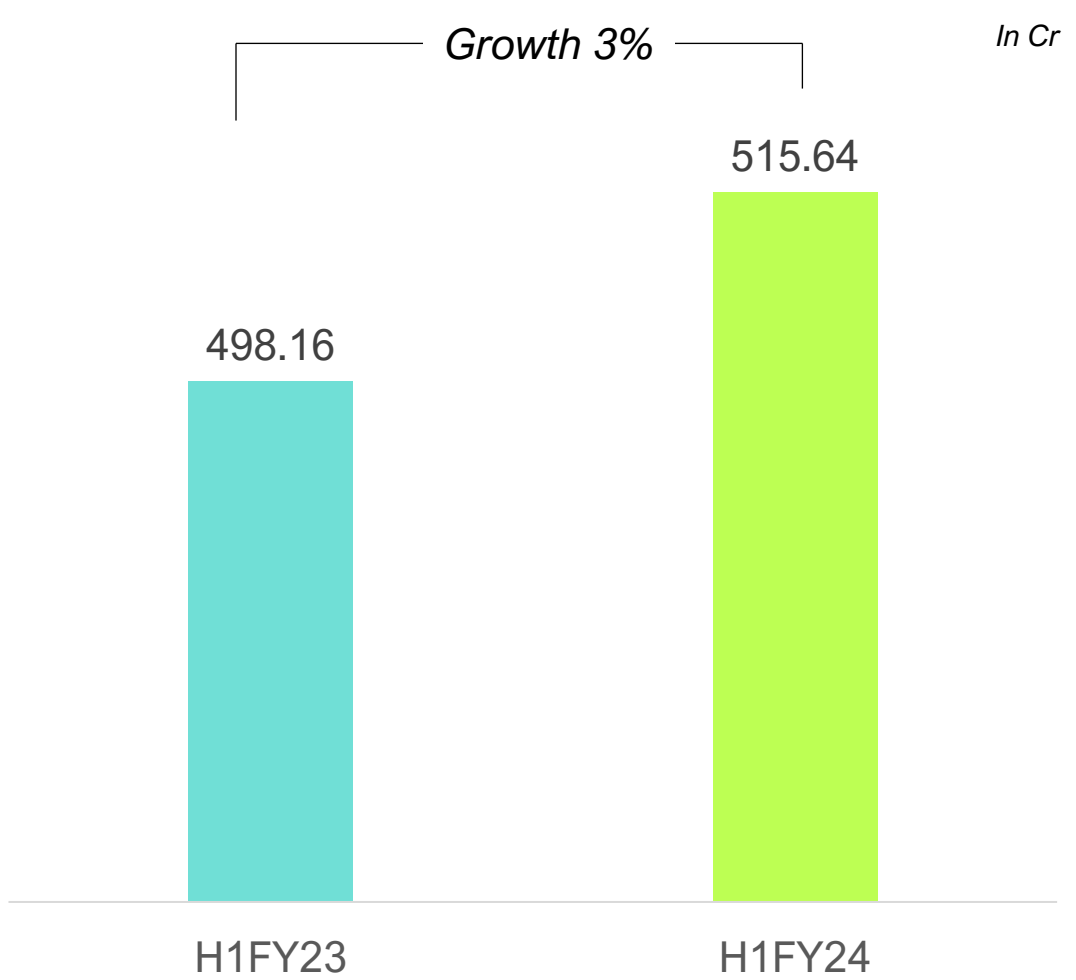


Sales Revenue

Quarterly Sales Revenue



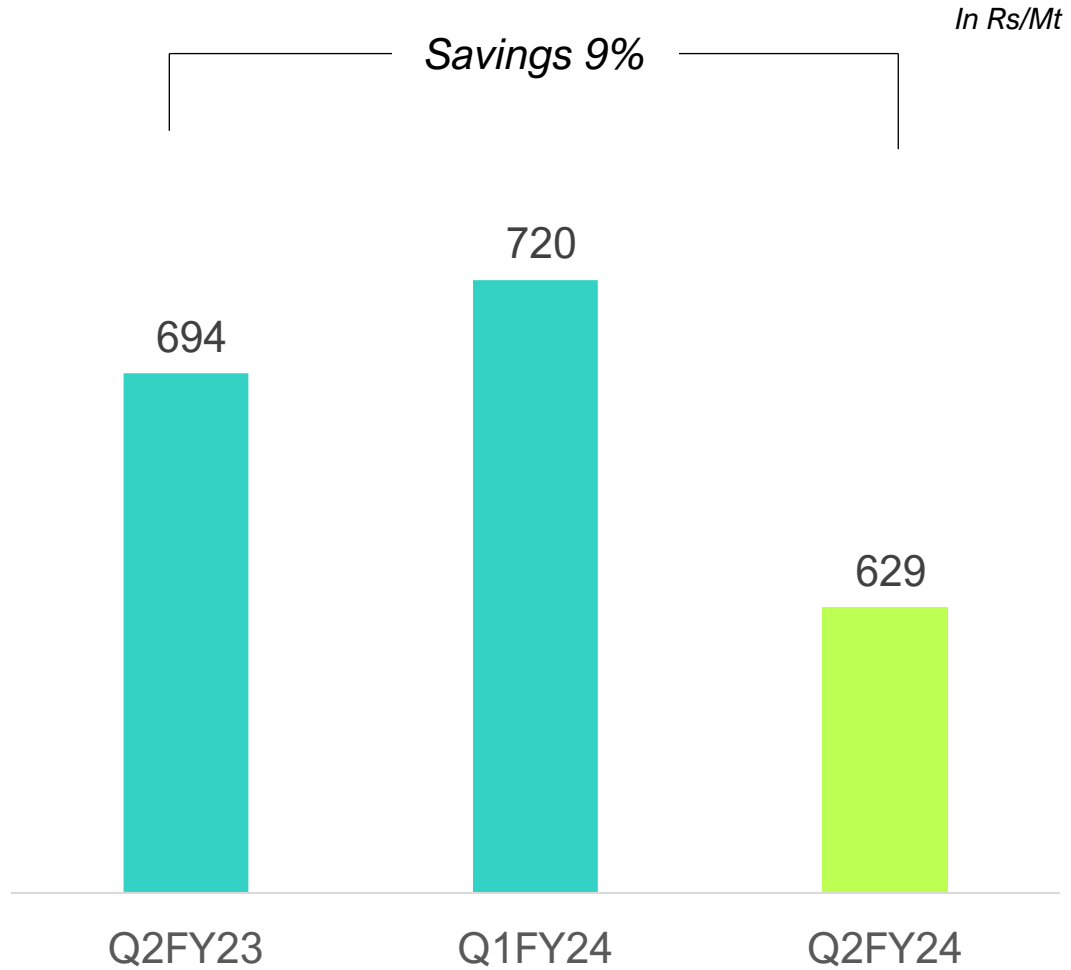
Half Yearly Sales Revenue



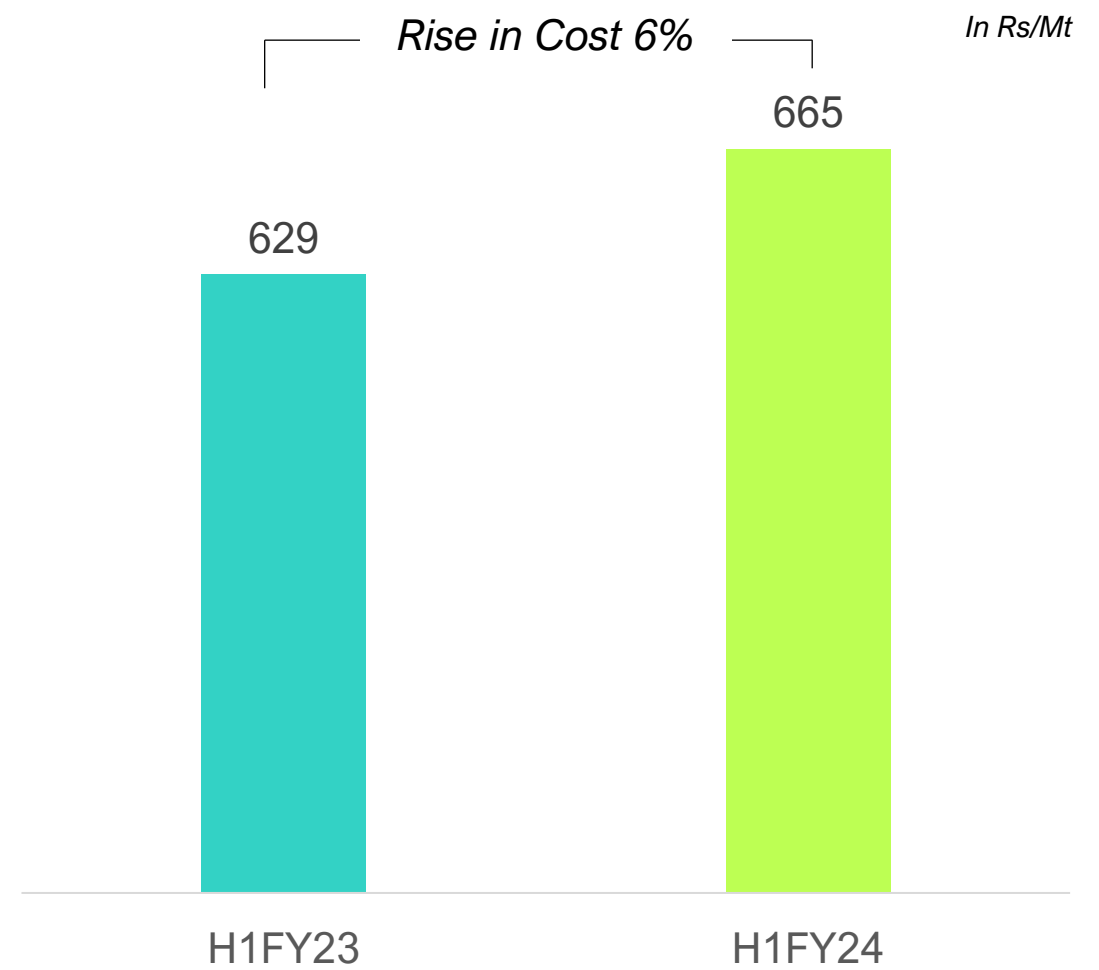


Cost of Raw Material Consumed

Quarterly Cost



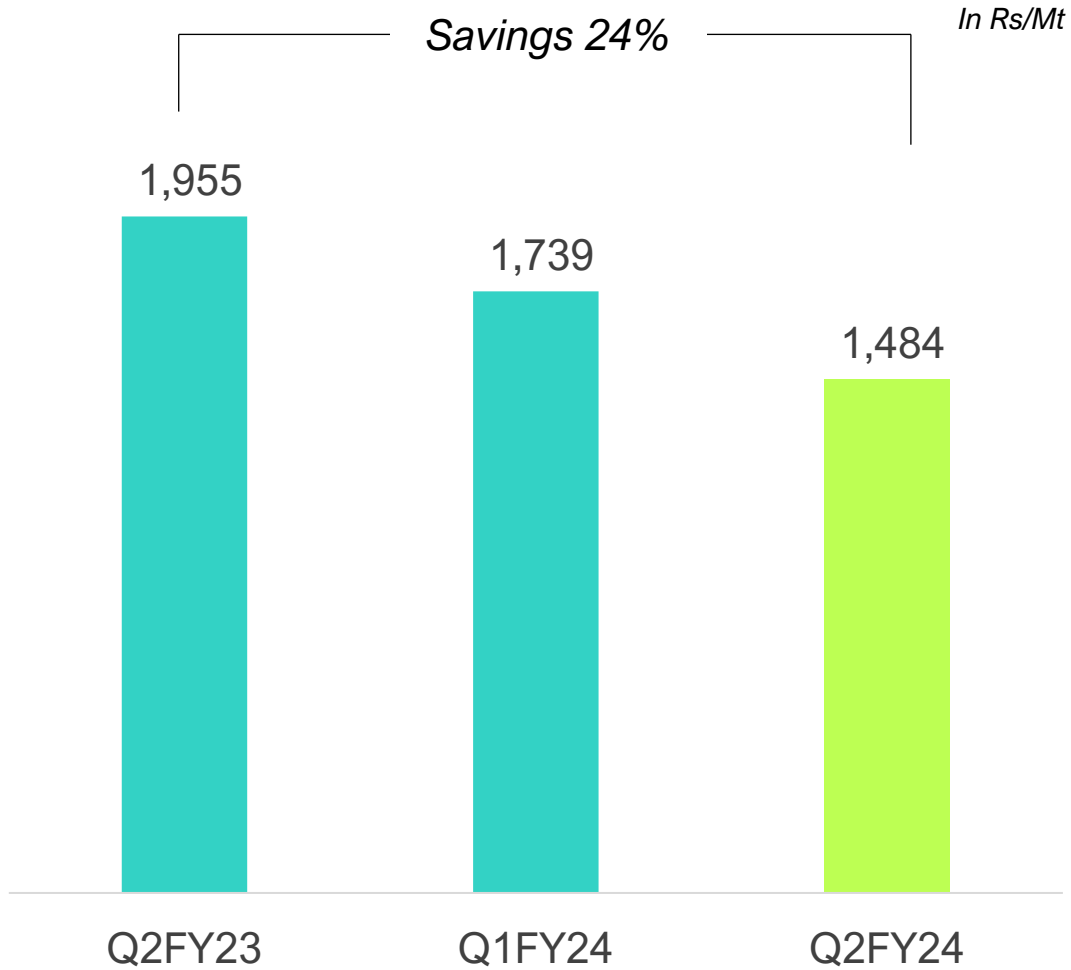
Half Yearly Cost



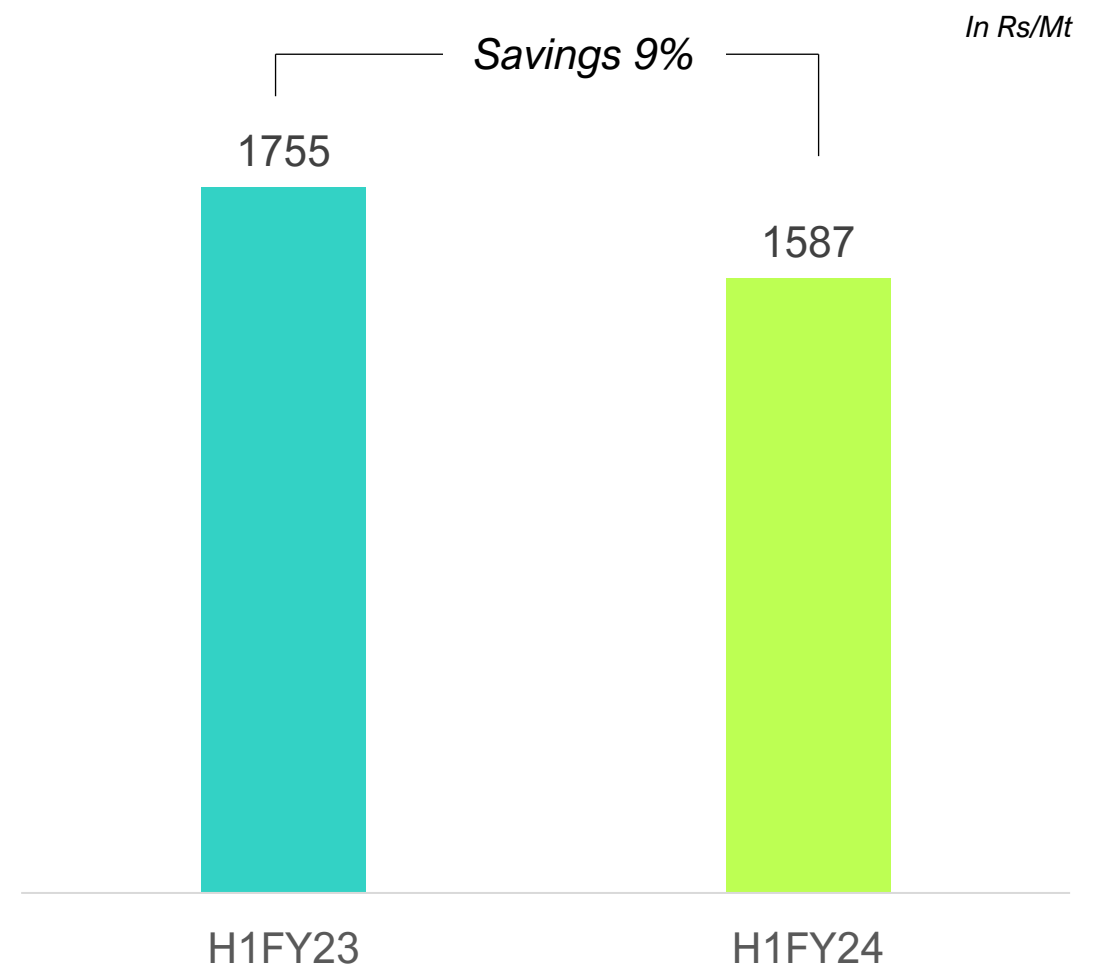


Power & Fuel Cost

Quarterly Cost



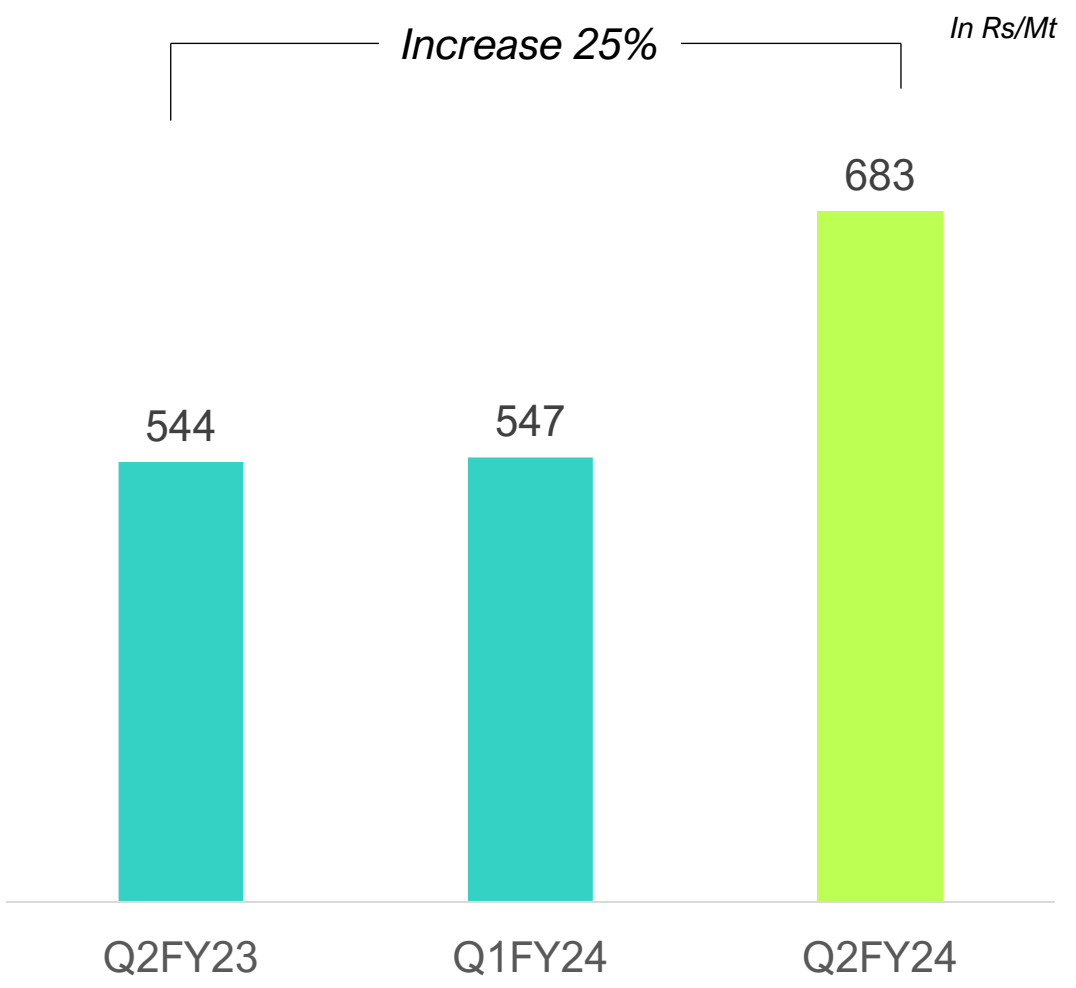
Half Yearly Cost



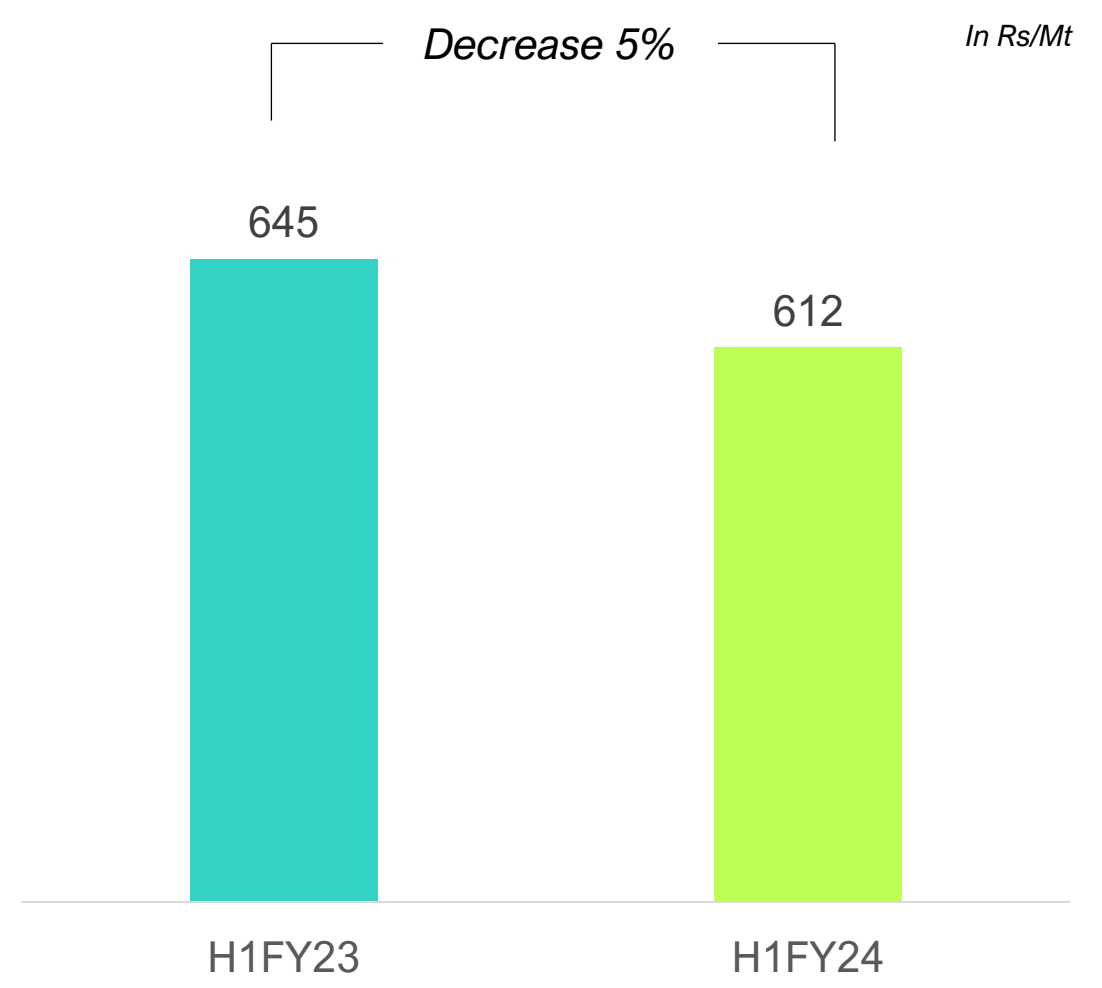


EBITDA Performance

Quarterly



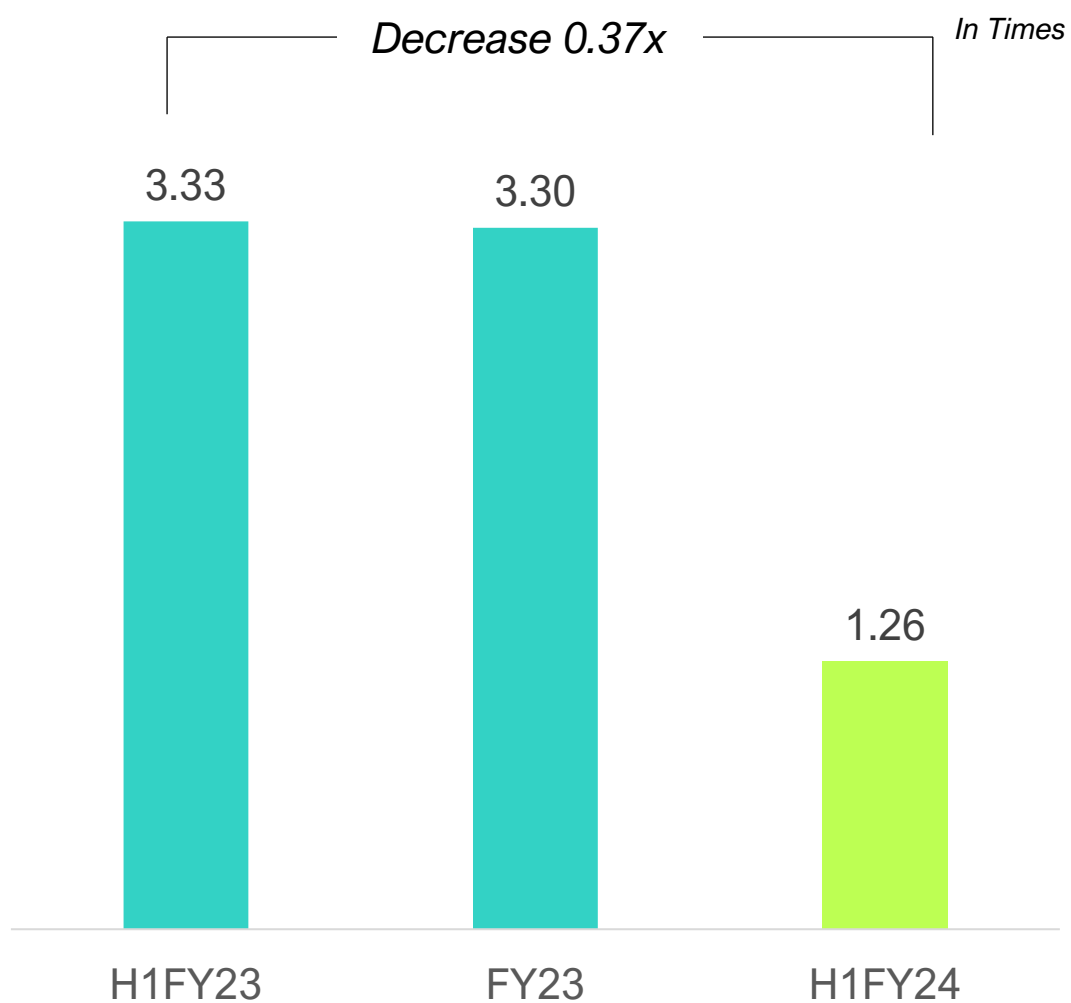
Half Yearly



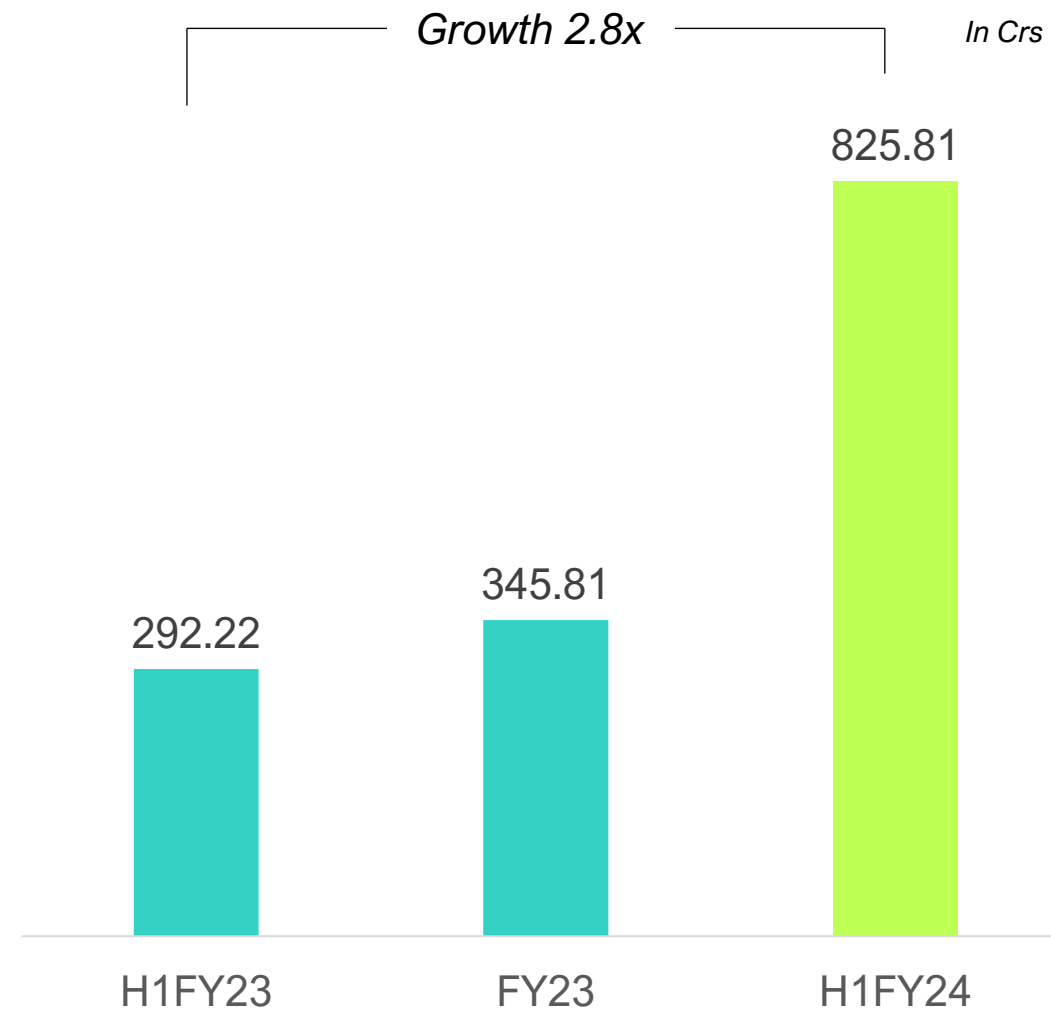


Financial Performance

Net Debt to Equity



Net Worth



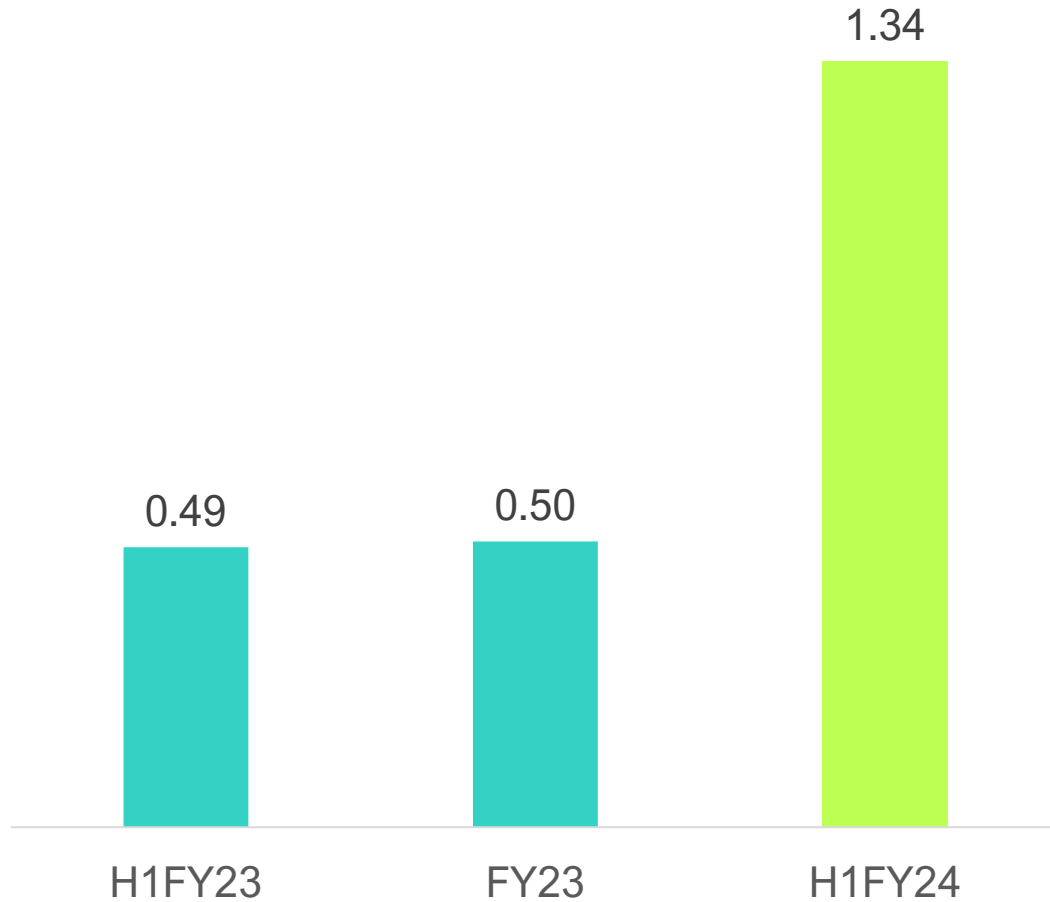


Financial Performance

Current Ratio

Growth 2.7x

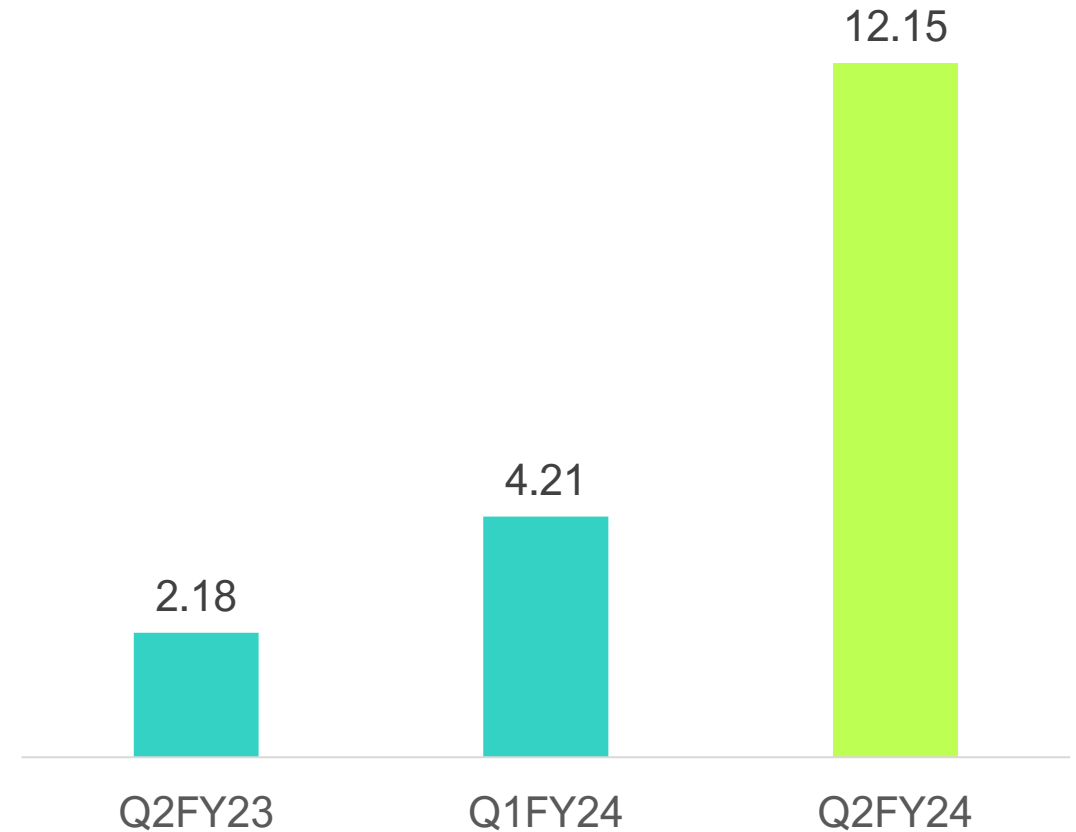
In Times



PAT

Growth 5.5x

In Crs





CAPEX for 2.50 Mn. Ton Expansion Project



Increase in
Cement
Capacity

25
Lac.
MT

Increase in
Clinker
Capacity

15
Lac.
MT

Debt : Equity
Ratio

2 : 1

Project
Commissioning

March
2024

Debt Rs.
1100
Crores



Internal
Accrual Rs.
102 Crores



Rights
Issue Rs.
448 Crores



Project
Cost Rs.
1650
Crores



ESG Initiatives



Safety First



Safe Working Man-days	Safe Working Man-hours
9,40,447	1,12,85,359

LEADING INDICATORS

Safety Training Vs Manhours			Safety Audit Vs Observations		
No. of Training	No. of Participants	Training Man-hours	No. of Audit	No. of Observations	Correction Rate
1,507	22,605	22,605	165	1,468	100%

Safety Meeting Organized		Safety Observations Recorded	
No. of Meetings	MOM Implementation Rate %	No. of Observations	Correction Rate %
105	100	13,933	100

LAGGING INDICATORS





Enhancing Renewable Energy – UCWL

22.45 MW Renewable Energy
(Total Installed capacity)

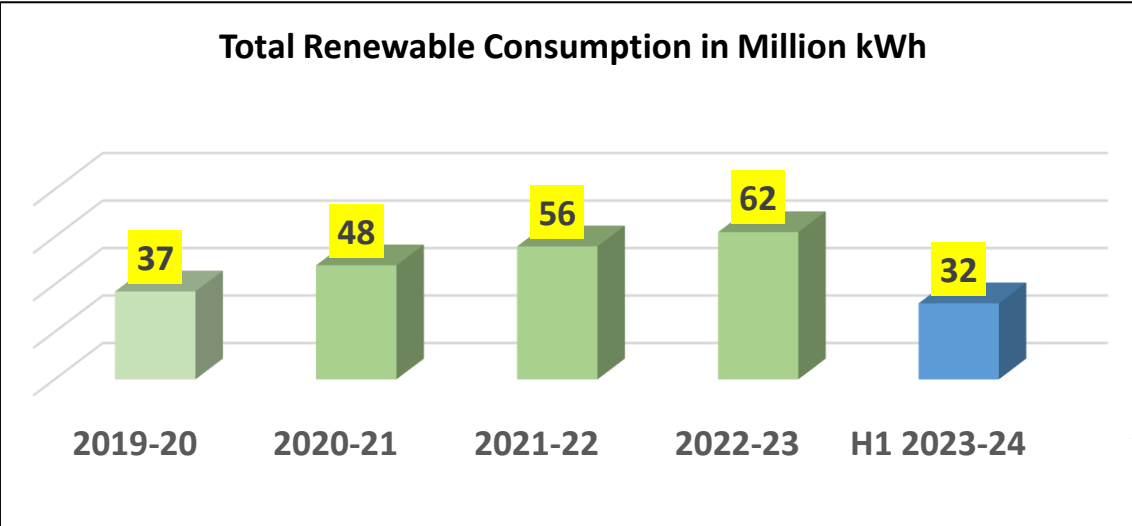
~235 Million Kwh of Green energy consumed since 2019-20.



~165 Million Kgs GHG Emissions Mitigated



Equivalent to avg. **4.2 Million trees** sequestering CO2 in a year



7 MW WHRS
9.5 MW WHRS under Commissioning



1 MWp Floating Solar at UCWL



FIRST STEP

In the Cement Industry

1st

In the State

1st

In any Mines



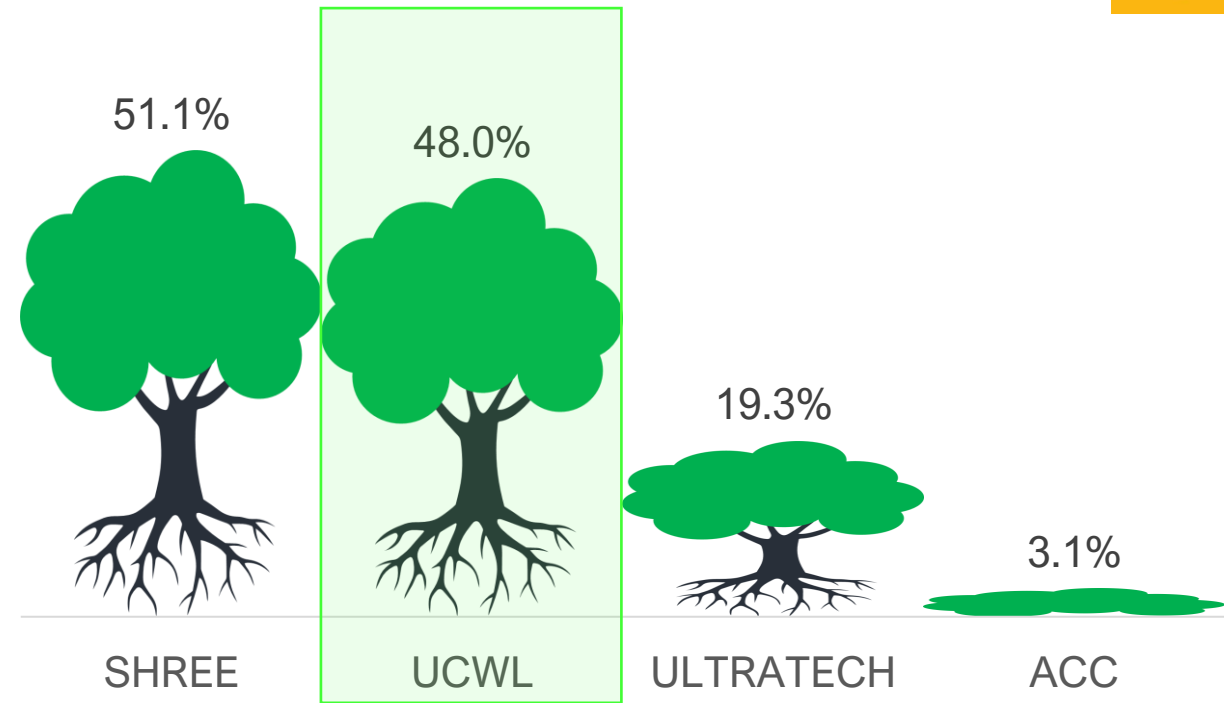
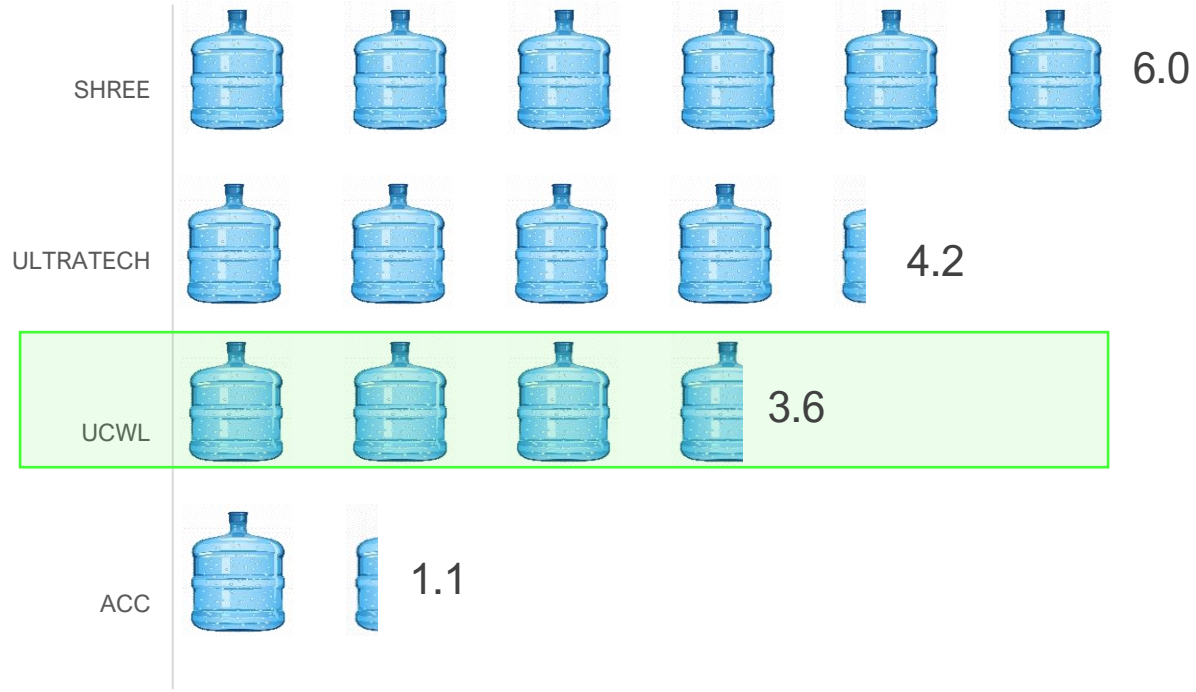


Contributing to Sustainable Development Goals





Contributing to Sustainable Development Goals



Being a resource-responsible corporate, the Company stands almost 3.6 times water positive and has saved about 4.11 Lakh Tons of virgin natural

UCWL sources about 48% of its power requirement from green energy sources.

Source: Integrated Annual Reports FY 22-23



CSR Activities



UCWL- Kaushal Prashikshan: Empowering Youths



Inauguration of “Unnati”- A Multi- Disciplinary Centre for Holistic Development of Youth by Smt. Vinita Singhania (Chairperson/ Udaipur Cement Works Limited) and Inauguration of Digital Literacy Training by Mrs. Atashi Singhania & Mr. Shrivats Singhania (Director & CEO/ UCWL). These new centres will make our youth future ready by enhancing their skills and boost the employment and self employment opportunities.



CSR Activities



UCWL- Vidya: Promoting Quality Education



Distribution of 500 lightweight school bags with an in-built detachable table to students of 06 Government Schools



CSR Activities



UCWL- Vidya: Promoting Quality Education



Career counselling workshops at Govt. Sr. Sec. Schools to counsel 170+ students of standard 10th & 12th



CSR Activities



UCWL- Aajivika: Farmer Welfare



50 *Wadis* (Small Orchard) established to boost incomes of 50 marginal & small farmer families

UCWL- Aarogya Project: Accessible Healthcare for All



Conducted 123 Health Camps, more than 6000 persons treated free of cost.



CSR Activities



UCWL- Aajivika: Strengthening Women



Agriculture development program for Women

Awards and Accolades

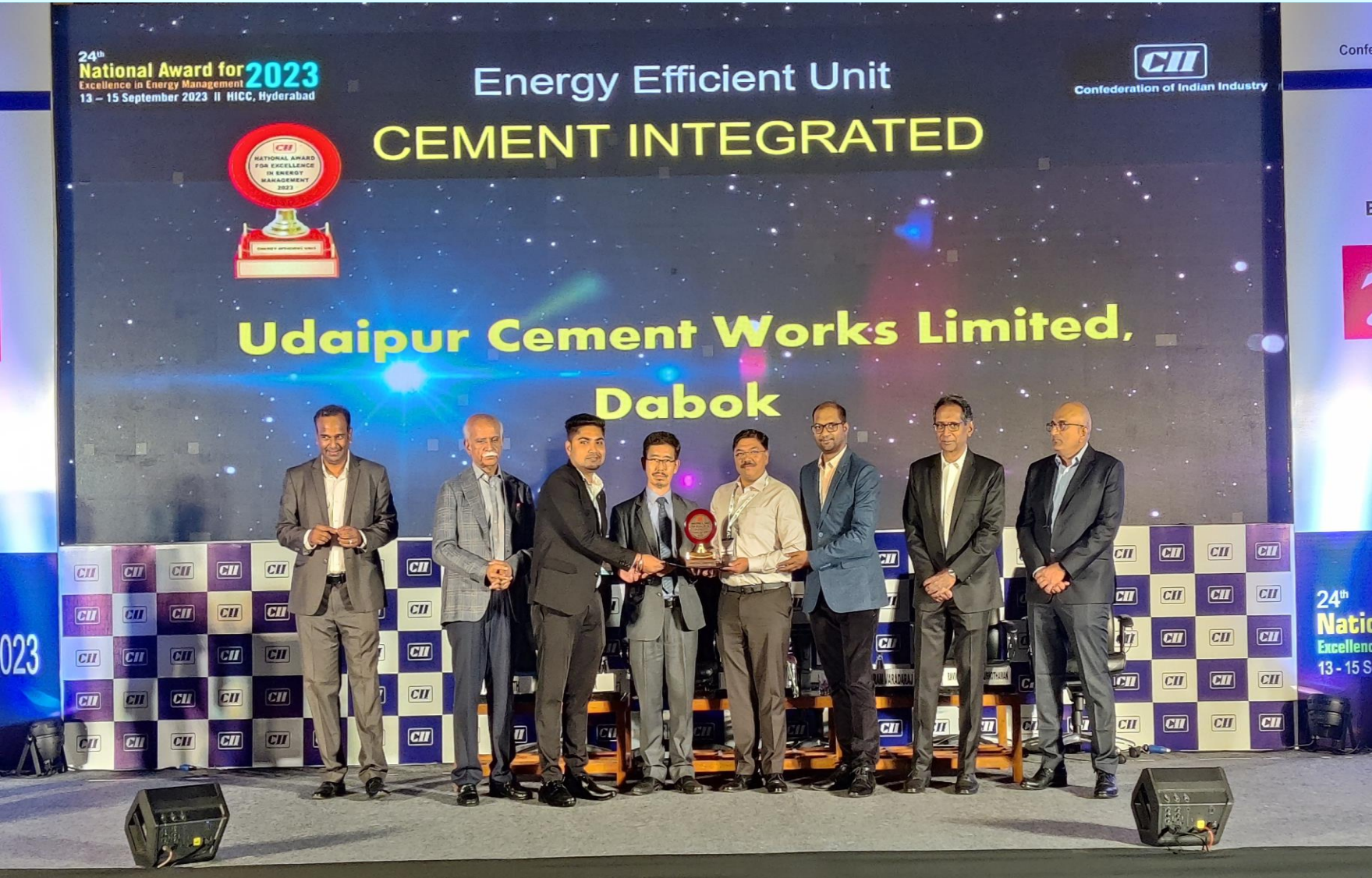


Awards and Accolades

6th Edition The Iconic Brands of India Conclave recognized Udaipur Cement Works Limited as The ICONIC Brand of India 2023 at Mumbai



Awards and Accolades



Awarded Energy Efficient Unit and Young & Emerging Leader in Energy Efficiency (Runner Up) in Excellence in Energy Management 2023 for Integrated Plants by CII

Awards and Accolades



Gold Award for HR Performance Management in Cement Sector at 14th EXCEED HR Awards 2023

Awards and Accolades



Gold Award for Safety Excellence presented at FAME National Awards 2023

Awards and Accolades



Awarded State Safety Award – 2023 for promoting high standards of Safety, Health and Welfare Provisions by Government of Rajasthan

BUILDING TODAY FOR TOMORROW



Registered Office : Shripati Nagar, CFA, P.O. Dabok, Udaipur-313022, Rajasthan

Website : www.udaipurcement.com

E-mail id : ucwl.investors@jkmil.com